

# CapitalPilot

## Startup Rating Analyst

Having recently completed our seed fundraising, and with our first investment fund launched, we are preparing for significant growth in demand and need to add to our existing team of energetic, committed, and driven individuals.

Capital Pilot is looking for a flexible freelance Startup Rating Analyst to help us with the investability rating process.

### What to Expect

The Investability Rating process is core to everything we do at Capital Pilot. The rating system, powered by our team of Startup Rating Analysts, identifies the most investable and high potential startups and scaleups, highlighting strengths and areas of weakness that, if addressed by the founders, dramatically increase the probability of successful fundraising outcomes.

As a Startup Rating Analyst you will help to assess, rate and analyze the startups who apply for our investability rating in a highly systematic and standardised way. The assessment is primarily conducted based on a startup's pitch deck, financial model and overall proposition. These materials help us evaluate the company in an objective and standardized manner. They also generate investment signals for investors and, importantly, help the startup better understand their investor prospects and how to improve their approach.

As we prepare the launch of a fund, we expect to see large volumes of startups and therefore require qualified Startup Rating Analysts to join our team immediately.

### Term

Rolling six-month contract, paid per assessment completed. Actual hours and volume of assessments expected will be determined and agreed upon during the agreement process.

### Rate

£20 / assessment completed invoiced to Capital Pilot monthly. This is a contractor position; please ensure you have the ability to work in business on your own account.

### Location

This is a remote role. However, attendance at team meetings may be required in the future. Currently, we are a fully distributed team, often working asynchronous. We will give as much notice as possible for any meetings or events that require travel.

### Role and Responsibilities

- Review and analyse materials submitted by our customers who are mainly startup businesses based in the UK.

# CapitalPilot

- Conduct company research and the customer's target market.
- Provide a coherent and well-written analysis of the customer's relevant and key subject areas within the pitch deck and financial model.
- Suggest improvements to the customer's overall proposition to increase their likelihood of funding success.

## Skills and Experience

This role would suit:

- Current or recent students who are interested in the world of early stage technology and angel / venture capital investing to gain experience.
- Experienced freelancers or consultants who have previously worked within the startup landscape who seek a different way to get involved and help founders.

Skills required:

- Strong analytical skills including the ability to assess a financial model.
- Strong due diligence skills and good attention to detail.
- The ability to work autonomously.

## Perks

- **Flexibility:** Working with Capital Pilot can be as flexible as you need. We encourage our team to take time off and rest or travel as part of our dedication to our team's mental health. However we do expect each analyst to commit to conduct a certain number of assessments per week when working.
- **Room for growth:** Capital Pilot is a growing company and we always seek to hire from within when recruiting.

## Working at Capital Pilot

Capital Pilot's mission is to reduce friction and bias in early-stage investment to make fundraising fairer. We provide a signal for funding to great businesses and drive growth for our innovators and our economy. The signal is our Investability Rating which combines data analytics with human assessments of a company's business model and team to provide objective insights into fundraising and scaling potential.

We focus on helping people perform at their best and are happy to be flexible on working practices to promote this. At the moment, we operate a hybrid model with a mixture of working from home and a central-London office. Capital Pilot has a highly committed team that adopts a flat company structure where everyone's input is sought and valued, so it is an ideal place to work for someone looking to roll up their sleeves, learn and make an impact.

# CapitalPilot

*Our Investability Rating system is designed to ensure that all founders have an equal opportunity to raise funding for their businesses, irrespective of their backgrounds or their networks. This same ethos of objectivity, equality and diversity permeates all aspects of our business, and especially our approach to hiring.*